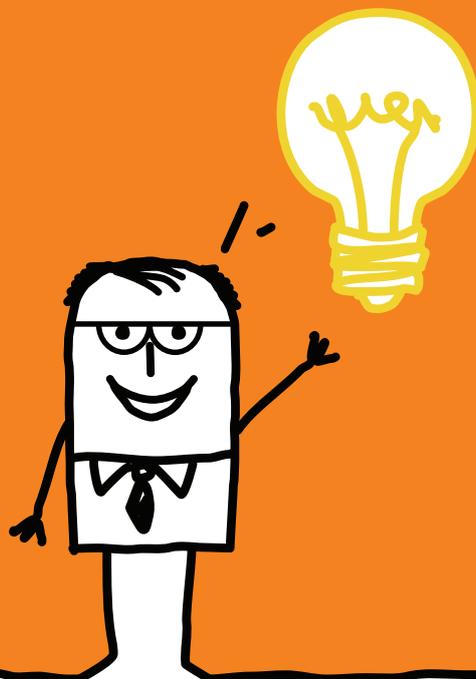


**The Best ICT Support
for Your School
= Better Outcomes for Pupils**

Let us introduce you to Datacable. This is how it all began over 25 years ago..."

"When I opened the doors of Datacable more than 25 years ago my aim was to create a company that not only provided the best ICT support to schools across the region, but to employ a highly skilled and personable team who would become part of the fabric of each school we work to support. Technology has advanced rapidly over the years, but our company ethos remains the same. Without the right advice and support, educational ICT can be a confusing minefield for schools and we provide a straight-talking, friendly and committed service that is designed to take the stress away from teachers, whilst providing pupils with the right tools to become our ICT experts of the future."

John Martins – Technical Director



SMART™

Certified Trainer
SMART Notebook 10 software
for Windows® operating systems

Microsoft Partner



Datacable has been working in educational ICT for 25 years – that’s why we understand exactly what schools need and how to make budgets work harder.

Our team is experienced, capable and reliable. We are excellent value for money and pride ourselves on taking the stress out of ICT for schools with our friendly and straight-talking approach.

The combination of rapid advances in technology, alongside the ever-changing computing curriculum putting demands on your school to provide the resources and know-how to support it can be daunting. Take the pressure off and talk to us about all your school’s ICT needs with the guarantee of open and honest advice and transparent, competitive pricing

Our services:



- ICT Support for schools
- Networks
- ICT Suites
- Managed Wireless
- Servers
- Projectors
- Whiteboards
- Interactive Touchscreens
- Bespoke Classroom furniture
- Consumables

Ali Carrick, Head Teacher, Victoria Primary School

“I have known and worked with Datacable for more than 11 years now. Throughout that time they have continued to offer support for the full range of ICT requirements that schools face in this constantly changing climate. We have found them to be competitive both in network support and the provision of resources. They are efficient and prompt with equipment, providing a range of quotes to allow us to fully explore the alternatives.”

Technical support

Your school's IT systems are under extreme pressure from daily use by pupils and staff. Your network is supporting the learning of hundreds of children every minute of every working school day – so what happens when something inevitably goes wrong or needs updating?

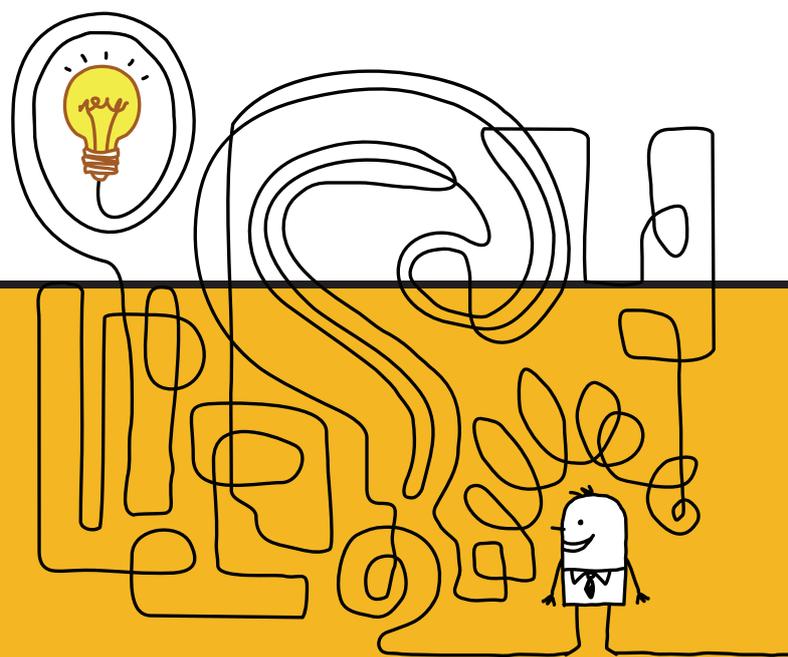
The benefit of a regular ICT support service is that we'll maintain the health of your IT systems across the board from networks and servers to laptops, wireless and SIMS – reducing the risk of frustrating and debilitating IT malfunctions.

Not only this, but we'll advise on updating your equipment as and when is necessary and source you the best technology at the most competitive prices. Most of all we'll give you piece of mind when it comes to ICT and the guarantee that we'll be on hand week-in, week-out to keep your IT systems in full health and to sort out any problems that may crop up from time to time.

We'll start with a full audit of your existing IT infrastructure and work from there in terms of ongoing help, advice and improvements in line with your budgets.

Our support contracts are typically a half-day visit to your school every week or fortnight from a CRB-checked technician dedicated to your school.

These are just some reasons why our ICT support services stand head and shoulders above the rest:



- We have staff based across West Yorkshire – so we're never far away
- Microsoft Certified Partner
- Job ticketing system so staff can raise requests and receive a timely response and solution
- Remote server assistance
- Remote Laptop and PC assistance
- Phone, web and email support
- Guaranteed response times/callouts
- 24/7 proactive server monitoring
- In house PC & laptop repair centre
- Hardware & software inventory
- Management meeting with an experienced ICT consultant to create an ICT development plan and advise on curriculum changes in the field.
- Backup checked each visit
- PCs kept updated
- Software installed at no extra charge
- Event logs on the server checked

fast facts



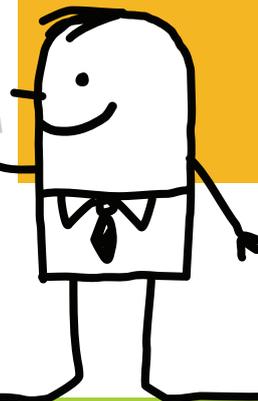
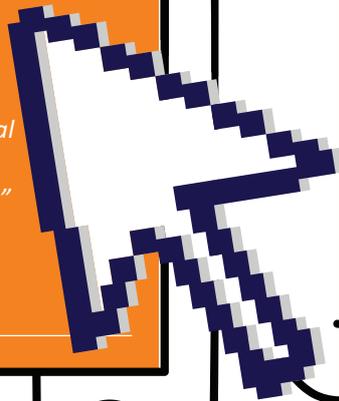
On average the length of service of a member of the Datacable team is 10 years – meaning your day-to-day contact will stay the same and get to know your school's ICT systems and requirements inside out.

Some schools have worked with Datacable for more than 16 years. We're happy to provide a list of our schools so you can talk to them about our service

We have our own technical resources website to pool ideas and solutions – so we can solve any problems quickly and efficiently using our collective knowledge and experience

"I've worked at Datacable for over 15 years and the difference you'll notice with our technicians is that we're enthusiasts, as well as highly experienced in the field, meaning we care about getting it right for your school. We always allocate a dedicated member of staff to your school but work as a team to solve problems, so you get the benefit of 20 IT brains rather than one. We also aim to become an integral part of your team that all staff can turn to for IT help and advice."

**Andy Barker –
Technical Manager**



Support Contracts



Our support contracts are flexible and can be tailored to the needs and budget of your school. Contracts typically start from two half days per year and average support contracts are 3-4 hours per week onsite support. We also have a pay-as-you go option for schools who want to try out a support service without committing to a contract.

**Johanna Jobson - Co-Head Teacher,
Burley St Matthias C of E (C) Primary School**

"We feel as if our Datacable technician is part of the school staff. She is held in high regard by all members of staff and we would be very much lost without her."

**Matthew Langley -
Deputy Head Teacher, Bowling Park Primary**

"Over the last five years Datacable has consistently provided the highest quality advice and support, enabling us to provide the very best technology for our children and teachers. Their support has been invaluable. In the words of our headteacher: "Nothing is ever too much trouble for them."

Your IT infrastructure - getting it right for your school

Getting your IT infrastructure right can be a daunting task – from networking and wireless to admin support and audio visual, it's a huge task to keep everything running like clockwork and up to date.

Changes in the curriculum can throw up questions around whether you have the right tools for the job or if your existing equipment is really up to the job.

Don't panic! Our team of trained engineers are up to speed with the latest technology for the classroom and will work with you to source and install the right IT infrastructure for your school at the best possible cost and with minimal disruption.



Here is a guide of what we can help you with...

Does this look familiar?

Most schools now have extensive and complicated networks and one unreliable junction anywhere in that tangle can bring your system crashing down. A tiny fault can take hours to find – hours when your staff and pupils wait in frustration. Don't despair! You don't necessarily need to start from scratch. We'll audit your current equipment before the inevitable happens and can add, repair or upgrade:

- Data sockets
- Fibre optic links
- Wireless networks
- Wireless bridges to remote buildings
- Comms cabinets, switches, routers, media converters

We'll ensure that you spend as little budget as possible to get something closer to this – and more importantly a network that doesn't let you or your pupils down.



Networking

Datacable has an excellent track record of providing reliable, maintainable, well-documented and economical networks into schools. We understand that you need complete confidence in your network and that's why our 25 years of experience in the field will help to optimise reliability within a sensible budget.

Wireless

Wireless communication has seen phenomenal growth in the past few years and is a necessity for schools of all sizes. Now is the time to think seriously about laying sound foundations for an infrastructure that will allow staff and pupils to get the full benefit of wireless technology both now and into the future.

Datacable will complete a site assessment of your school and discuss your specific requirements in order to design and install a managed wireless system for your school – whether that's an upgrade of your existing network or a new infrastructure to see you through the coming years, we'll make sure we work to your budget.

We only use top quality, recommended suppliers and with that comes the guarantee of professional security systems for your network, which are imperative for safeguarding your pupils. A managed system means that your school is in control with necessary restrictions on internet access and dedicated networks for pupils and staff alike.

Andrew Soutar
Head Teacher, Ashlands
Primary

"We brought Datacable in to update our ICT infrastructure as a result of their can do attitude, expertise and willingness to make the right recommendations to improve the delivery of computer education in our school. The planning and installation was done to a high standard by competent engineers who provided excellent service and understood the constraints of working in a school."

Barbara Jones
ICT Coordinator, Lidget
Green Primary School

"Apart from keeping our network running flawlessly, Datacable has, over the years, given excellent advice regarding upgrades and possible solutions to problems which have arisen as our IT infrastructure has grown. The response time to any query raised is first-rate."

"Every school is different when it comes to getting the IT infrastructure right and working effectively to meet the needs of pupils and staff. We listen carefully to the needs and budget restraints of each school on an individual basis and conduct a full site audit to make the best and most cost effective recommendations. When it comes to installations we pride ourselves on getting the job done with minimal fuss and disruption to the working school day."

Tony Bucci -
Operations Manager

What else can we help you with...

Audio Visual

Audio visual has become an integral and essential part of modern learning and our dedicated audio visual team has the experience and product knowledge to advise on, source, install and help to maintain vital audio visual equipment including :

- Whiteboards • Touchscreens • Interactive tables • Projectors

We understand that when a vital piece of audio visual equipment stops working it directly and immediately affects the flow of your lessons. That's why we offer a free cleaning service to maintain and prolong the life of your projectors and in addition we'll carry out a complimentary audio visual audit whilst we're onsite. We provide a full report on all of the projectors and whiteboards which are currently installed in your school and arrange a replacement or repair for any equipment that has failed. It's all part of the service to keep you up and running!

Bespoke Computer Benching

We all know that one size doesn't fit all, that's life, and why should classroom furniture be any different? We design and build bespoke computer desks and pods to your school's specific requirements – shape, size and colour – to make your classroom space work harder for you.

They're easy to install – even in the most unusual shaped classrooms - and we can complete the job onsite with mains and data wiring neatly and quickly sorted.

We'll visit your school and come back with recommendations, then build your furniture from scratch to suit your specific requirements...and there's no need to sit down when it comes to prices, we'll work to your budget.



Admin Support

Datacable offers a complete ICT support service to schools, including SIMS. This means you can get everything you need from just one company and one contact – a total 360 degree service that gives you total peace of mind when it comes to ICT for your school and a significant cost saving to using separate suppliers.

Essential admin support available includes:

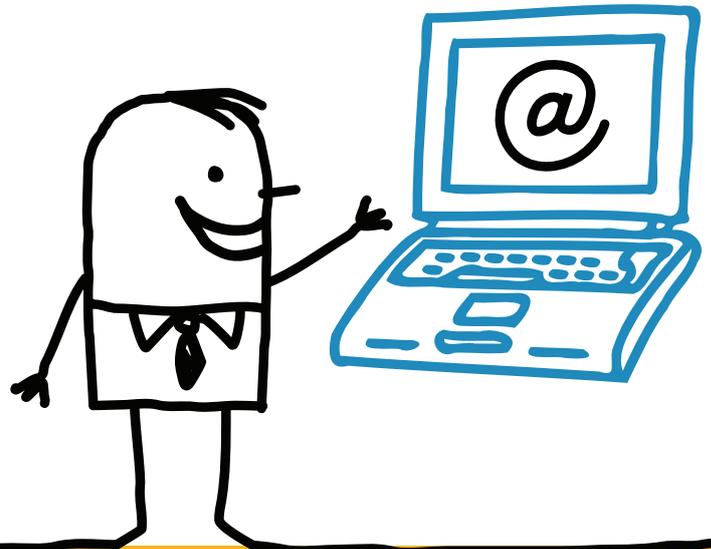
- Technical support for your admin network onsite from friendly and knowledgeable staff
- SIMS phone support
- SIMS remote fixing and live support
- Daily remote backup – (50GB Included – more available)
- Free SIMS workstation installation during support

Electrical

We pride ourselves on providing a complete and comprehensive service and benching, cabling, wireless and AV work often involve mains electrical work. Datacable is an NICEIC approved installer, and we can do any necessary mains extensions or alterations to the high professional standards you would expect.

Educational Sales

As part of our end-to-end ICT service at Datacable we can advise you on and source a range of equipment for your school at very competitive prices. Whether you're looking for laptops for teaching staff, ipads for the classroom or printers and toner, we'll give you an expert helping hand to make the right choices and make your budget stretch further.



Desktop Computers

With a huge range of desktop computers on the market we can help you choose between standard desktop, space-saving and all-in-one PCs to suit your needs from leading brands such as Apple, Samsung, HP, Fujitsu, Asus, Acer and Lenovo. We also recommend a range of Apple iMac and Apple Mac Pro desktops, ideal for professional graphics applications or music and video editing programs

Laptops

Selecting a laptop can be as confusing as programming one! We can offer expert advice depending on your specific needs - from performance to portability and power, we'll find the right solution for you from an array of laptops, touchscreens and tablets. Our range has been chosen to suit every budget and requirement, featuring the very best budget through to high-spec laptop offers from leading brands including Toshiba, Sony, Packard Bell and Acer.

Tablets & eReaders

With eReaders and tablets making education on the move a reality with information, knowledge and millions of books at your fingertips through one small device, Datacable stocks a large range of portable technology from brands including Apple, Microsoft, Kindle and Nook. We can talk you through the best features, apps and models for you and your school. We also offer a wide range of accessories to keep your equipment safe from the wear and tear of everyday use and inevitable accidents.

Printers & 3D Printing

We can source a range of printers from standard use, to professional quality and high speed machines – just tell us what you need from your printer and we'll find a model to suit at the best price possible. We also like to keep up-to-the-minute with cutting edge technology and now stock the only 3D printer on the market that is easy and safe to use by both adults and children. Let Datacable take care of all your printing needs and source your ink cartridges and toner too – one less job for you!

"It can be a huge task sourcing the right IT equipment for both teachers and pupils. Whether it's lap-tops, tablets or printers, schools need to feel confident that they can approach one company to give them the right advice and source equipment at the best price. At Datacable we'll talk you through our recommendations in plain English so you can make the right, informed choices."

Tom Greenwood - Sales

Added Value

Meet Your Educational ICT Consultant, Susan Cutsforth

At Datacable we believe in giving schools the very best value for your budget. That's why we work in partnership with expert Educational ICT Consultant, Susan Cutsforth, to offer all our schools on a technical support contract a complimentary strategic management meeting on an annual basis to help to plan for the year ahead.

Strategic Management Meetings

The meetings are designed to provide support and advice on new curriculum content and to help your school to compile an ICT development plan including:

- Curriculum development
- Hardware development and software advice
- Keeping schools updated with the latest documents released from higher levels i.e. Government about the computing curriculum
- Advice on latest technologies for schools and what is available
- Liaison with a Datacable technician regarding the above if necessary

Training

We also run group training sessions in partnership with Susan on an ad hoc basis that are free for Datacable schools to attend (small fee applies to other interested schools) The content of these include areas such as:

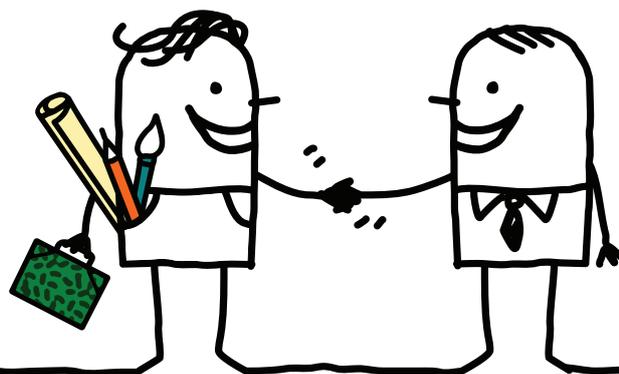
- Introduction to the computing curriculum
- Introduction to the ICT co-ordinator role
- Advanced SMART Notebook training for whiteboards

Unlike other training providers, attendees are also able to take away a workable comprehensive Statement of Work to ensure you get the very most out of each session – we know that staff time is precious



"ICT is the one area in schools that is constantly changing and evolving. Advances in technology and changes in the computing curriculum all throw up so many questions that do have simple answers if you know where to seek help and advice. In my experience an annual strategic ICT management meeting helps schools to plan for the year ahead by exploding the myths around complicated changes, addressing the need for new equipment or software and ensuring that staff feel in control and prepared. The fact that Datacable offer this as part of the technical contract with schools is an absolute bonus and a real helping hand."

Susan Cutsforth



Susan has worked in education for 20 years across four local authorities, latterly as a Deputy Head in the region, so has an in-depth understanding of what practical help and advice your school needs in relation to ICT.

Case Study

Riddlesden St Mary's Primary School



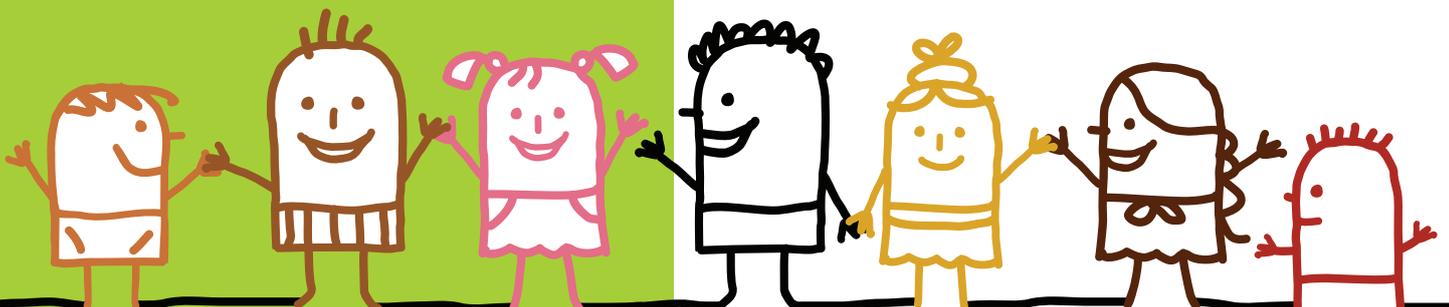
Riddlesden St Mary's CE (Aided) Primary School signed up with Datacable in spring 2013. The school was well-equipped in terms of ICT, but the system had grown in an unplanned way over the years and just didn't operate reliably as a result.

Staff at the school did not have much confidence in the IT network and therefore it was underused and looking neglected and untidy. It did not stimulate exciting teaching and learning and outcomes were disappointing, with the school not getting much return for their investment. Security, e-safety and software licensing were also haphazard.

Datacable was selected as the right company to put things right and – remarkably rapidly – overhauled the whole system including: servers, cabling, e-safety, security, wireless, licensing and audio visual.

It didn't cost the school the earth, but it changed the whole IT infrastructure from a liability to an asset. As a result staff confidence in the system blossomed in the following areas:

- Confidence that the kit would work reliably in lessons
- Confidence that if any problems did occur that they had the right level of support to guarantee a prompt resolution
- Confidence that they could approach their dedicated Datacable technician to ask for help – no matter how big or small the IT question or problem





Don't judge us by our promises. Judge us by our customer satisfaction.
This is what the staff at Riddlesden St Mary's say about us...

Eileen Jackson, Head Teacher

"Our IT systems were seriously in need of simplifying and updating. When they took on the contract, Datacable assessed our needs accurately, gave us timely advice, and supported us in the necessary changes.

They sorted out our highly complex problems amazingly fast. Ten of them were in school over half term, accomplishing a miraculous transformation.

The Datacable team are all polite, patient, informative and helpful. They are willing to come at any time in an emergency, and always go the extra mile."

Linda Wright, Deputy Head

"Datacable sorted out the foundations, and we now have a system that teachers can use with confidence. Our e-safety is also much better.

Our dedicated technician, Craig, is brilliant. Everyone in the school knows him and it's like he's a loyal and appreciated member of our staff, always cheerful, approachable and willing.

Now we have the added bonus of Susan Cutsforth coming in to advise us on software needs as part of our contract with Datacable. With her help, we have a comprehensive IT action plan that we know will work."

Helen Fox, Classroom teacher, Year 2

"There are now far fewer IT problems that interrupt lessons, and we have much more confidence using the equipment.

We have an efficient system for sorting any problems and our technician Craig is very approachable. I am very happy with the service."

Jackie Talbot, Parental Involvement and Learning Mentor

"I am a technophobe, but Datacable has been very good at explaining things to me, and I feel much more comfortable using the IT equipment now. They have always been very quick at putting things right when needed."

Helen Humphreys, Receptionist

"My working life is less frustrating now that the IT systems are reliable. Problems with the office computer system that have been worrying me for years have all been sorted out. It's a great relief!"

Sophie Kyriakides, Classroom teacher

"Since Datacable installed the new wireless network, and it works all the time, we have forgotten the ongoing struggle we used to have with it.

Inevitably small problems still arise with things like whiteboards and projectors, but they are dealt with much more promptly now."

Kevin Hogg, IT technician

"The Datacable trip to the BETT exhibition in January was enjoyable and really instructive – a good example of one of additional benefits of working with the company. The company on the coach was an interesting mix of like-minded people and the refreshments were spot-on!"

What Else Are We Good At?

Incidentally, we don't just look after schools - we have been preferred cabling partners to some prestigious enterprises in our time.

We recabled Amnesty International's global headquarters in London over a period of twelve months, culminating with a big thank you for the helpful friendly and efficient way we carried out the work. Then we were preferred partner for Kookai, who you may remember were a women's fashion retailer, doing all kinds of technical work in their stores throughout the UK.

We have also been closely associated with the Devonshire estates, cabling Chatsworth House as well as other properties.



CHATSWORTH



"Datacable has been working with us in our estates and hotels in Derbyshire and Yorkshire for 14 years now and we find them professional, communicative, responsive and always willing to go the extra mile to get things right. I use Datacable as I know the engineers and the standard of job we get. Working in Grade One listed heritage buildings and land we need to have 100% confidence in their work and I know I get that with the Datacable team."

**Ian Hughes - Group IT Manager
Chatsworth Estates**



It's all in the name...

Dedicated

to servicing all the ICT requirements of your school

Approachable

and personable team of professionals

Tried & tested

don't take our word for it speak to one of our schools

Always on hand

to solve your ICT issues & give advice

CRB checked

across all technicians & engineers

Additional extras

for no extra cost– management meeting with our top educational consultant as part of your support package

Budget busters

we know school budgets are squeezed each year and will work with you to deliver lowest costs

Learning

is at the heart of everything we do – we tailor your school's ICT package to benefit pupils and teachers alike.

Experience

we've been working with schools for more than 25 years



Get in touch

We've walked you step-by-step through the end-to-end educational ICT service from Datacable, introduced you to some of our team and given you an insight from some of our schools about the way we work.

If you like what you've seen then give us a call for a friendly and informal chat about how we can help your school to conquer the ICT revolution or simply for some help and advice.

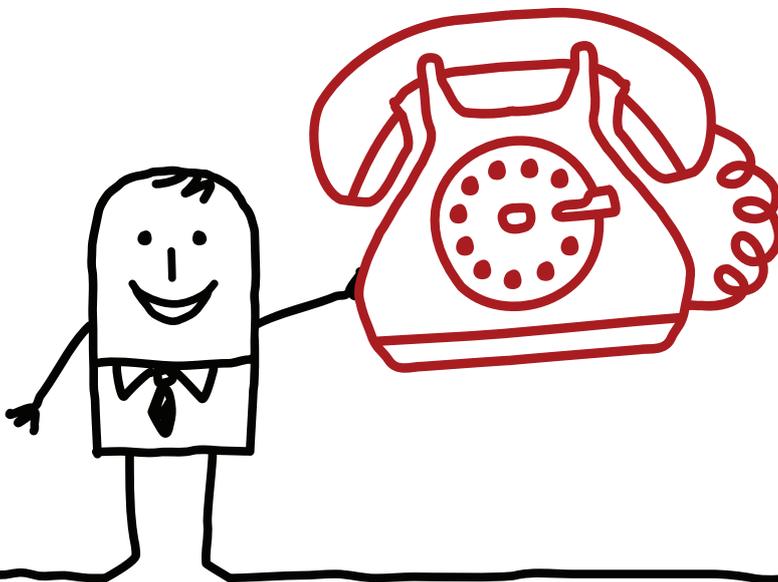
Call us on 01535 616000
or visit www.datacable.co.uk

John Martins - Technical Director

Andy Barker - Technical Support Manager

Tony Bucci - Operations Manager

Tom Greenwood - Sales



Make Some Notes

Talk to one of our experts

Call 01535 616000 or visit www.datacable.co.uk

